

Interim Report  
1<sup>st</sup> Quarter 2004

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## MANAGEMENT DISCUSSION AND ANALYSIS

- ▶ **Sales: € 1.72 billion, +8 % at constant currency, -1 % at actual exchange rates**
- ▶ **EBIT: € 197 million, +12 % at constant currency, +2 % at actual exchange rates**
- ▶ **Net income: € 39 million, +17 % at constant currency, +8 % at actual exchange rates**

### Excellent start into fiscal year 2004

Fresenius Group's business development in the first quarter 2004 was very positive but significantly impacted by exchange rate fluctuations: Sales rose 8 % in constant currency and decreased 1 % at actual exchange rates. EBIT rose 12 % in constant currency and 2 % at actual exchange rates. Net income increased 17 % in constant currency and 8 % at actual exchange rates. The Group's two largest business segments Fresenius Medical Care and Fresenius Kabi contributed strongly to this positive business development. Fresenius ProServe continued its profit improvement program at Wittgensteiner Kliniken (WKA) in the first quarter 2004.

### Sales

In the first quarter 2004, Group sales increased 8 % in constant currency. Organic growth contributed 6 % and acquisitions 2 %. Currency translation effects had a 9 % negative impact on sales. At actual exchange rates sales were € 1.72 billion, down 1 % on last year's figure of € 1.73 billion.

Sales in North America accounted for 48 % and Europe for 40 % of total sales, followed by Asia-Pacific with 7 %. Sales in Latin America and other regions contributed with 5 % to total sales. The highest regional growth rates were achieved in Asia-Pacific and Latin America. We expect that Asia-Pacific and Latin America will continue to offer above-average growth potential for Fresenius in the future.

in million €	Q1/2004	Q1/2003	Change	Organic Growth	Currency translations effects	Acquisitions/Divestitures	% of total sales
Europe	687	651	6 %	6 %	0 %	0 %	40 %
North America	819	886	-8 %	4 %	-15 %	3 %	48 %
Asia-Pacific	129	112	15 %	23 %	-8 %	0 %	7 %
Latin America	59	57	4 %	12 %	-7 %	-1 %	3 %
Africa	26	23	13 %	9 %	3 %	1 %	2 %
Total	1,720	1,729	-1 %	6 %	-9 %	2 %	100 %

Sales contribution of the three business segments:

	Q1/2004	Q1/2003
Fresenius Medical Care	68 %	70 %
Fresenius Kabi	21 %	20 %
Fresenius ProServe	11 %	10 %

Fresenius Medical Care's lower share of Group sales is mainly due to currency translation.

### Earnings

Currency translation effects also impacted Group earnings: In constant currency earnings before interest, income taxes, depreciation and amortization (EBITDA) increased 8 % compared to the first quarter of 2003. At actual rates EBITDA decreased 1 % to € 269 million (Q1 2003: € 271 million). Group EBIT increased 12 % in constant currency and 2 % at actual exchange rates to € 197 million (Q1 2003: € 194 million).

Group net interest expense improved by 19 % to € -52 million compared to € -64 million last year. This positive development was attributable to a lower debt level, and the fact that Fresenius Medical Care converted a portion of its debt from fixed to variable interest rates. In addition, currency translation had a positive effect.

The effective tax rate for the first quarter 2004 was 40.0 % (Q1 2003: 39.2 %).

Minority interests increased to € 48 million (Q1 2003: € 43 million). 96 % of minority interests relate to Fresenius Medical Care.

At actual exchange rates Group net income was € 39 million, up 8 % from the first quarter 2003. In constant currency Group net income would have increased 17 %.

Earnings per ordinary share were € 0.94, an increase of 8 % from € 0.87 in the first quarter 2003. Earnings per preference share were € 0.95 (Q1 2003: € 0.88), an increase of 8 %.

### Capital expenditure and acquisitions

Fresenius spent € 89 million in the first quarter 2004 on capital expenditure and acquisitions (Q1 2003: € 88 million). Of this amount € 48 million was spent on capital expenditure (Q1 2003: € 56 million) and € 41 million on acquisitions (Q1 2003: € 32 million).

Capital expenditure was mainly used to expand and modernize existing dialysis clinics at Fresenius Medical Care. We also invested in further expanding and optimizing production plants at Fresenius Kabi, and in modernizing and supplying medical technical equipment to Fresenius ProServe clinics.

Acquisitions related mainly to the purchase of dialysis clinics by Fresenius Medical Care. Fresenius Medical Care spent € 38 million on acquisitions in the first quarter 2004.

Europe accounted for 51 % of Group investments, North America for 43 % and other regions for 6 %.

### Cash flow

Group operating cash flow and free cash flow again showed a strong performance. Operating cash flow increased 33 % to € 182 million (Q1 2003: € 137 million). This was mainly due to the positive change in working capital. Free cash flow before acquisitions and dividends increased 64 % to € 136 million (Q1 2003: € 83 million). This increase resulted from the strong operating cash flow, while net investments were down 15 % to € 46 million. Free cash flow after acquisitions and dividends was € 98 million, a significant increase of 72 % (Q1 2003: € 57 million).

### Asset and capital structure

Total assets increased 5 % to € 8,757 million (December 31, 2003: € 8,347 million). In constant currency total assets would have increased 3 %. Total current assets were up 10 % to € 3,008 million (December 31, 2003: € 2,744 million). This resulted mainly from an increase in trade accounts receivable, since receivables from the Fresenius Medical Care receivable securitization program are stated in the balance sheet following an amendment of the program. In addition, business expansion had an impact.

This led to an increase in debt to € 3,155 million at actual rates and € 3,095 million in constant currency as of March 31, 2004 (December 31, 2003: € 3,023 million; debt including liabilities from the receivables securitization program of Fresenius Medical Care as at December 31, 2003: € 3,148 million).

The key ratio of net debt/EBITDA was 2.7 on March 31, 2004, the same as at the end of 2003.

Shareholders' equity (including minority interests) was € 3,360 million, up 5 % from € 3,214 million as at December 31, 2003. The equity ratio including minority interests slightly decreased from 38.5 % as at December 31, 2003 to 38.4 % at the end of the first quarter 2004.

### Employees

As at March 31, 2004, Fresenius had 67,189 employees worldwide, an increase in headcount of 1 % compared to 66,264 employees as at December 31, 2003.

### Fresenius Biotech

Fresenius Biotech develops innovative therapies with tri-functional antibodies for the treatment of cancer and cell therapies used to treat end-stage HIV infection. In the field of polyclonal antibodies, Fresenius Biotech has successfully marketed ATG-Fresenius S for many years. This product is an immune suppressive agent used to prevent rejections following organ transplantations.

Fresenius Biotech continued its projects according to plan. In the field of trifunctional antibodies for cancer treatment, a phase IIa study for the treatment of ovarian cancer started up. The primary objective of this study is to determine an optimized dosage as well as to further examine its efficacy on refractory cancer patients. Some weeks ago Fresenius received Orphan Drug Designation from the European Commission for the trifunctional antibody removab® to treat patients with ovarian cancer.

## POSITIVE GROUP OUTLOOK FOR THE FULL YEAR 2004

The very strong first quarter results and the positive business development at Fresenius Medical Care and Fresenius Kabi reinforce our full-year outlook for the Group: Fresenius expects a mid single-digit percent increase in 2004 sales in constant currency. Net income is expected to grow in the range of 25 to 30 % in constant currency. We expect sales and earnings to increase in all business segments.

## BUSINESS SEGMENT FRESENIUS MEDICAL CARE

Fresenius Medical Care AG is the world's leading provider of products and services for patients with chronic kidney failure. As of March 31, 2004, Fresenius Medical Care treated around 120,700 patients in 1,575 dialysis clinics, corresponding to a 6 % increase year over year.

in million US\$	Q1/2004	Q1/2003	Change in %
Sales	1,459	1,299	12
EBITDA	255	222	15
EBIT	198	169	17
Net income	91	70	30
Employees	44,396 (Mar 31, 2004)	43,445 (Dec 31, 2003)	2

Fresenius Medical Care's first quarter 2004 sales increased by 12 % to US\$ 1,459 million (Q1 2003: US\$ 1,299 million). In constant currency the increase was 8 %.

Sales in its largest market North America (68 % of total sales) showed a very good 7 % growth in the first quarter 2004. Sales in the international business rose by 25 % at actual rates and by 10 % in constant currency.

Sales of dialysis products increased 13 % to US\$ 401 million. Sales of dialysis services increased 12 % to US\$ 1,058 million. Growth in dialysis services is mainly driven by the number of treatments, which increased 8 % in the first quarter 2004. Fresenius Medical Care carried out 4.6 million dialysis treatments in the first quarter 2004, thereof 3.2 million in North America (+ 6 %) and 1.4 million (+ 12 %) in the international business.

Fresenius Medical Care increased EBIT by 17 % to US\$ 198 million (Q1 2003: US\$ 169 million). This increase is based on the very positive development of Fresenius Medical Care's US operations as well as the strong performance of its international business. Net income increased 30 % to US\$ 91 million in the first quarter 2004.

For the year 2004, Fresenius Medical Care confirms its outlook for the top-line and expects sales growth in constant currency in the mid-single digit range. Net income growth is now expected to be at the high end of Fresenius Medical Care's original guidance - which is in the low double digit range.

For further information, please see Fresenius Medical Care's website: [www.fmc-ag.com](http://www.fmc-ag.com).

## BUSINESS SEGMENT FRESENIUS KABI

**Fresenius Kabi focuses on nutrition and infusion therapy for critically and chronically ill patients, in both hospital and ambulatory care environments, and on infusion and transfusion technology.**

in million €	Q1/2004	Q1/2003	Change in %
Sales	362	355	2
EBITDA	58	54	7
EBIT	41	35	17
Net income	18	15	20
Employees	11,644 (Mar 31, 2004)	11,470 (Dec 31, 2003)	2

Fresenius Kabi's sales were € 362 million in the first quarter 2004, up 2 % from previous year's sales of € 355 million. Fresenius Kabi had a very good organic growth of 6 %. Latin America and Asia-Pacific achieved growth rates of 18 % each. Europe contributed with a growth of 2 %, despite -5 % in Germany. Besides increasing cost savings in health care and price pressure, the German market was marked by uncertainties about the new reimbursement regulations for the ambulatory area. Currency translation reduced sales by 2 % and disinvestments had an impact of -2 %. In the first quarter 2004, Fresenius Kabi sold the medical-technical equipment rental activities of a French subsidiary through a management buy-out.

Fresenius Kabi achieved a 5 % increase in hospital business sales, to € 298 million (Q1 2003: € 284 million). Ambulatory Care sales were € 64 million, down 10 % (Q1 2003: € 71 million). This was mainly caused by the disinvestment mentioned above.

Fresenius Kabi's EBIT rose 17 % in the first quarter 2004 to € 41 million, a significant improvement on previous year's figure of € 35 million. The EBIT margin increased to 11.3 %, continuing the positive earnings trend (Q1 2003: 9.9 %).

For the full year 2004, Fresenius Kabi sales are expected to increase by mid single-digit growth rates in constant currency. The EBIT margin is expected to increase to about 11 % (2003: 10 %).



## BUSINESS SEGMENT FRESENIUS PROSERVE

Fresenius ProServe offers services for international health care systems, including hospital management, the planning and construction of hospitals and pharmaceutical and medical-technical production plants.

in million €	Q1/2004	Q1/2003	Change in %
Sales	199	166	20
EBITDA	8	12	-33
EBIT	1	6	-83
Net income	-4	1	n.a.
Employees	10,615 (Mar 31, 2004)	10,815 (Dec 31, 2003)	-2

Fresenius ProServe increased sales in the first quarter 2004 by 20 % to € 199 million (Q1 2003: € 166 million). This sales increase is entirely based on organic growth. The strong increase in sales is mainly due to the positive development in the Health care Project business.

Order intake at Fresenius ProServe increased 6 % to € 70 million in the first quarter 2004 (Q1 2003: € 66 million). This increase was mainly driven by the Health care Project business. Order backlog slightly decreased to € 431 million compared to € 435 million at December 31, 2003.

Fresenius ProServe achieved an EBIT of € 1 million in the first quarter 2004 (Q1 2003: € 6 million). This figure includes € 1 million before tax of one-time expenses for measures to cut costs and improve profitability at Wittgensteiner Kliniken AG (WKA). By reducing staffing levels and optimizing processes and costs, Fresenius ProServe is adjusting its fixed cost structure to better reflect market conditions. The current bed utilization rate in WKA's German hospitals decreased in the first quarter 2004 to 78 % compared to the previous year's level of 79 %.

Fresenius ProServe expects 2004 sales to grow by around 10 %. Based on the weak first quarter earnings performance, it will be a challenge to achieve the full-year EBIT projection of € 25 million before the anticipated 2004 WKA one-time expenses of € 8 million.

## FINANCIAL STATEMENT

### CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

January 1 to March 31; in million €	2004	2003
Sales	1,720	1,729
Cost of goods sold	-1,167	-1,164
<b>Gross profit</b>	<b>553</b>	<b>565</b>
Selling, general and administrative expenses	-325	-344
Expenditure on research and development	-31	-27
<b>Operating income (EBIT)</b>	<b>197</b>	<b>194</b>
Interest income	-52	-64
<b>Earnings before income taxes and minority interests</b>	<b>145</b>	<b>130</b>
Income taxes	-58	-51
Minority interests	-48	-43
<b>Net income</b>	<b>39</b>	<b>36</b>
<b>Basic earnings per ordinary share in €</b>	<b>0.94</b>	<b>0.87</b>
<b>Fully diluted earnings per ordinary share in €</b>	<b>0.94</b>	<b>0.87</b>
<b>Basic earnings per preference share in €</b>	<b>0.95</b>	<b>0.88</b>
<b>Fully diluted earnings per preference share in €</b>	<b>0.95</b>	<b>0.88</b>

See accompanying notes to the unaudited consolidated financial statements.

**CONSOLIDATED BALANCE SHEET (UNAUDITED)**

in million €	March 31, 2004	Dec 31, 2003
Cash and cash equivalents	152	125
Trade accounts receivable less allowances for doubtful accounts	1,601	1,415
Accounts receivable from related parties	18	23
Inventories	660	642
Prepaid expenses and other current assets	381	357
Deferred taxes (current)	196	182
<b>I. Total current assets</b>	<b>3,008</b>	<b>2,744</b>
Tangible assets	1,740	1,721
Goodwill	3,108	2,977
Other intangible assets	523	504
Other non-current assets	273	303
Deferred taxes (non-current)	105	98
<b>II. Total non-current assets</b>	<b>5,749</b>	<b>5,603</b>
<b>Total assets</b>	<b>8,757</b>	<b>8,347</b>
Trade accounts payable	257	265
Accounts payable to related parties	1	1
Accruals and other current liabilities	1,070	987
Short-term borrowings	220	132
Short-term liabilities and loans from related parties	3	3
Current portion of long-term debt and capital lease obligations	524	495
Accruals for income taxes	223	197
Deferred taxes (short-term)	54	47
<b>A. Total short-term liabilities</b>	<b>2,352</b>	<b>2,127</b>
Long-term debt and liabilities from capital lease obligations less current portion	1,409	1,416
Long-term liabilities and loans from related parties	-	-
Other long-term liabilities	174	166
Pensions and similar obligations	223	216
Deferred taxes (long-term)	240	231
Trust preferred securities	999	977
<b>B. Total long-term liabilities</b>	<b>3,045</b>	<b>3,006</b>
<b>I. Total liabilities</b>	<b>5,397</b>	<b>5,133</b>
<b>II. Minority interests</b>	<b>1,767</b>	<b>1,678</b>
Subscribed capital	105	105
Capital reserves	644	644
Other reserves	817	778
Accumulated other comprehensive income	27	9
<b>III. Total shareholders' equity</b>	<b>1,593</b>	<b>1,536</b>
<b>Total liabilities and shareholders' equity</b>	<b>8,757</b>	<b>8,347</b>

See accompanying notes to the unaudited consolidated financial statements.

**CONSOLIDATED CASH FLOW STATEMENT (UNAUDITED)**

January 1 to March 31; in million €	2004	2003
<b>Cash provided by/used for operating activities</b>		
Net income	39	36
Minority interests	48	43
<b>Adjustments to reconcile net income to cash and cash equivalents provided by operating activities</b>		
Cash inflow from hedging	4	0
Depreciation and amortization	72	77
Change in deferred taxes	5	10
<b>Change in assets and liabilities, net of amounts from businesses acquired or disposed of</b>		
Change in trade accounts receivable (net)	-22	9
Change in inventories	-5	-46
Change in prepaid expenses and other current and non-current assets	-18	-9
Change in accounts receivable from/payable to related parties	4	-5
Change in trade accounts payable, accruals and other short-term and long-term liabilities	32	16
Change in accruals for income taxes	23	6
<b>Cash provided by operating activities</b>	<b>182</b>	<b>137</b>
<b>Cash provided by/used for investing activities</b>		
Purchase of tangible assets	-48	-56
Proceeds from the sale of tangible assets	2	2
Purchase of shares in related companies and investments	-37	-26
<b>Cash used for investing activities</b>	<b>-83</b>	<b>-80</b>
<b>Cash provided by/used for financing activities</b>		
Proceeds from short-term borrowings	88	22
Repayments of short-term borrowings	-46	-36
Proceeds from short-term borrowings from related parties	1	0
Repayments of short-term borrowings from related parties	0	-1
Proceeds from long-term debt and capital lease obligations	8	689
Repayments of long-term debt and capital lease obligations	-33	-581
Redemption of trust preferred securities	0	-8
Changes of accounts receivable securitization program	-90	-124
Dividends paid	-1	0
Change in minority interests	-1	0
<b>Cash used for financing activities</b>	<b>-74</b>	<b>-39</b>
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>2</b>	<b>-3</b>
<b>Net increase in cash and cash equivalents</b>	<b>27</b>	<b>15</b>
<b>Cash and cash equivalents at beginning of year</b>	<b>125</b>	<b>163</b>
<b>Cash and cash equivalents at end of year</b>	<b>152</b>	<b>178</b>

See accompanying notes to the unaudited consolidated financial statements.

**CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY (UNAUDITED)**

	Ordinary shares		Preference shares		Subscribed capital	
	Number of shares (thousand)	Amount (thousand €)	Number of shares (thousand)	Amount (thousand €)	Amount (thousand €)	Amount (million €)
<b>As at December 31, 2002</b>	20,485	52,441	20,485	52,441	104,882	105
Issuance of bearer ordinary and bearer preference shares						
Proceeds from exercise of stock options						
Compensation expense related to stock options						
Dividends paid						
Comprehensive income						
Net income						
Other comprehensive gain related to cash flow hedges						
Foreign currency translation adjustment						
Minimum pension liability						
Comprehensive income						
<b>As at March 31, 2003</b>	20,485	52,441	20,485	52,441	104,882	105
<b>As at December 31, 2003</b>	20,485	52,441	20,485	52,441	104,882	105
Issuance of bearer ordinary and bearer preference shares						
Proceeds from the exercise of stock options						
Compensation expense related to stock options						
Dividends paid						
Comprehensive income						
Net income						
Other comprehensive loss related to cash flow hedges						
Foreign currency translation adjustment						
Minimum pension liability						
Comprehensive income						
<b>As at March 31, 2004</b>	20,485	52,441	20,485	52,441	104,882	105

## CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY (UNAUDITED)

in million €	Capital reserves	Other reserves	Other comprehensive income			Total
			Currency translation differences	Cash flow hedges	Pensions	
<b>As at December 31, 2002</b>	643	710	194	-17	-28	1,607
Issuance of bearer ordinary and bearer preference shares						0
Proceeds from exercise of stock options						0
Compensation expense related to stock options	-					-
Dividends paid						0
Comprehensive income						0
Net income		36				36
Other comprehensive gain related to cash flow hedges				14		14
Foreign currency translation adjustment			-55			-55
Minimum pension liability						0
Comprehensive income	-	36	-55	14	0	-5
<b>As at March 31, 2003</b>	643	746	139	-3	-28	1,602
<b>As at December 31, 2003</b>	644	778	40	4	-35	1,536
Issuance of bearer ordinary and bearer preference shares						0
Proceeds from the exercise of stock options						0
Compensation expense related to stock options	-					-
Dividends paid						0
Comprehensive income						0
Net income		39				39
Other comprehensive loss related to cash flow hedges				-16		-16
Foreign currency translation adjustment			36			36
Minimum pension liability					-2	-2
Comprehensive income	-	39	36	-16	-2	57
<b>As at March 31, 2004</b>	644	817	76	-12	-37	1,593

See accompanying notes to the unaudited consolidated financial statements.

SEGMENT REPORTING 1<sup>ST</sup> QUARTER 2004

in million €	Fresenius Medical Care			Fresenius Kabi			Fresenius ProServe			Corporate/Other			Total		
	2004	2003	Change	2004	2003	Change	2004	2003	Change	2004	2003	Change	2004	2003	Change
Sales	1,168	1,211	-4%	362	355	2%	199	166	20%	-9	-3	-200%	1,720	1,729	-1%
thereof contribution to consolidated sales	1,161	1,205	-4%	356	350	2%	199	165	21%	4	9	-56%	1,720	1,729	-1%
thereof intercompany sales	7	6	17%	6	5	20%	0	1		-13	-12	-8%	0	0	
contribution to consolidated sales in %	68	70		21	20		11	10		0	0		100	100	
EBITDA	204	207	-1%	58	54	7%	8	12	-33%	-1	-2	50%	269	271	-1%
Depreciation and amortization	45	50	-10%	17	19	-11%	7	6	17%	3	2	50%	72	77	-6%
EBIT	159	157	1%	41	35	17%	1	6	-83%	-4	-4	0%	197	194	2%
Net interest	-37	-50	26%	-11	-10	-10%	-2	-3	33%	-2	-1	-100%	-52	-64	19%
Net income	73	65	12%	18	15	20%	-4	1	-	-48	-45	-7%	39	36	8%
Operating cash flow	137	117	17%	36	13	177%	12	6	100%	-3	1	-	182	137	33%
Free cash flow before acquisitions and dividends	104	78	33%	30	4	-	6	1	-	-4	0		136	83	64%
Debt*	2,169	2,030	7%	717	739	-3%	250	275	-9%	19	-21	190%	3,155	3,023	4%
Total assets*	6,306	5,941	6%	1,526	1,510	1%	784	794	-1%	141	102	38%	8,757	8,347	5%
Capital expenditure	34	41	-17%	6	9	-33%	6	5	20%	2	1	100%	48	56	-14%
Acquisitions	38	32	19%	0	0		3	0		0	0		41	32	28%
Expenditure on research and development	10	10	0%	13	11	18%	0	0		8	6	33%	31	27	15%
Employees (per capita on balance sheet date)*	44,396	43,445	2%	11,644	11,470	2%	10,615	10,815	-2%	534	534	0%	67,189	66,264	1%
Key figures in %															
EBITDA margin	17.5	17.1		16.0	15.2		4.0	7.2					15.6	15.7	
EBIT margin	13.6	13.0		11.3	9.9		0.5	3.6					11.5	11.2	
ROOA*	11.5	11.4		12.4	11.1		0.8	-3.2					10.0	9.8	
Depreciation and amortization in % of sales	3.9	4.1		4.7	5.4		3.5	3.6					4.2	4.5	

\*2003: December 31

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## 1. Principles

### I. Group structure

Fresenius is a health care group operating worldwide with products and services for dialysis, the hospital and the ambulatory medical care of patients. In addition to the activities of the Fresenius AG, the operating activities are split into the following legally-independent business segments (sub-groups):

- ▶ Fresenius Medical Care
- ▶ Fresenius Kabi
- ▶ Fresenius ProServe

The reporting currency in the Fresenius Group is the euro. In order to make the presentation clearer, amounts are mostly shown in million euros. Amounts which are lower than one million euros after they have been rounded off are marked with „-“.

### II. Basis of the presentation

The enclosed financial statements have been prepared in accordance with the United States Generally Accepted Accounting Principles (US GAAP). The Fresenius Group avails itself of the right to claim exemption in accordance with § 292a German Commercial Code (HGB) which stipulates that a company is not obliged to present consolidated financial statements in accordance with HGB if the statements have been prepared in accordance with the internationally recognised accounting principles and in conformity with the fourth and seventh EU guidelines.

The consolidated financial statements at March 31, 2004 have not been audited and should be read in conjunction with the consolidated financial statements as at December 31, 2003 and the notes to these statements included in the 2003 Annual Report. There have been no major changes in the entities consolidated.

The consolidated financial statements at March 31, 2004 include all adjustments that, in the opinion of the management board, are of a normal and recurring nature, necessary to provide an appropriate view of the assets and liabilities, financial position and results of operations of the Fresenius Group.

The results of operations for the first quarter 2004 are not necessarily indicative of the results of operations for the fiscal year 2004 ending December 31, 2004.

### III. Recently issued accounting standards

On April 3, 2003, the Financial Accounting Standards Board issued SFAS No. 149 (Amendment of Statement 133 on Derivative Instruments and Hedging Activities). This Statement amends and clarifies financial accounting and reporting for derivative instruments, including certain derivative instruments embedded in other contracts (collectively referred to as derivatives) and for hedging activities under SFAS No. 133 (Accounting for Derivative Instruments and Hedging Activities). This Statement is effective for contracts entered into or modified after June 30, 2003. This adoption did not have any impact on the Company's quarterly financial statements as at March, 31, 2004.

In May 2003, the Financial Accounting Standards Board issued SFAS No. 150 (Accounting for certain Financial Instruments with Characteristics of both Liabilities and Equity). This Statement requires an issuer to classify certain financial instruments with the characteristics of both liabilities and equity as a liability (or asset in some circumstances) instead of equity. This Statement is effective for financial instruments entered into or modified after May 31, 2003 and otherwise effective at the beginning of the first interim period beginning after June 15, 2003. This adoption did not have any impact on the Company's quarterly financial statements as at March, 31, 2004.

In December 2003, the Financial Accounting Standards Board issued FASB Interpretation No. 46R (Consolidation of Variable Interest Entities (revised)) ("FIN 46R") which addresses how a business enterprise should evaluate whether it has a controlling financial interest in an entity through means other than voting rights and accordingly should consolidate the entity. FIN 46R replaced FASB Interpretation No. 46 (Consolidation of Variable Interest Entities) which was issued in January 2003.

The Fresenius Group is required to apply FIN 46R for special purpose entities as of December 31, 2003 and for all other Variable Interest Entities ("VIEs") as of March 31, 2004. The Fresenius Group is not involved with any special purpose entity which required initial consolidation as of December 31, 2003 and applies FIN 46R on March 31, 2004 for all VIEs.

## **2. Special charge of Fresenius Medical Care for legal matters**

In the fourth quarter of 2001, Fresenius Medical Care recorded a US\$ 258 million (US\$ 177 million after tax) special charge to address 1996 merger-related legal matters, estimated liabilities and legal expenses arising in connection with the W.R. Grace Chapter 11 proceedings and the cost of resolving pending litigation and other disputes with certain commercial insurers (see Note 16).

Fresenius Medical Care accrued US\$ 172 million principally representing a provision for income taxes payable for the years prior to the 1996 merger for which Fresenius Medical Care has been indemnified by W.R. Grace & Co., but may ultimately be obligated to pay as a result of W.R. Grace's Chapter 11 filing. In addition, that amount included the costs of defending Fresenius Medical Care in litigation arising out of W.R. Grace's Chapter 11 filing (see Note 16).

Fresenius Medical Care included US\$ 55 million in the special charge of US\$ 258 million to provide for settlement obligations, legal expenses and the resolution of disputed accounts receivable relating to various insurance companies (see Note 16).

The remaining amount of the special charge of US\$ 31 million pretax was accrued mainly for (1) assets and receivables that are impaired in connection with other legal matters and (2) anticipated expenses associated with the continued defense and resolution of the legal matters.

During the second quarter of 2003, the court supervising W.R. Grace's Chapter 11 proceedings approved the definitive settlement agreement entered into among Fresenius Medical Care, the committees representing asbestos creditors and W.R. Grace & Co.

Based on these developments, the Fresenius Medical Care has reduced its estimate for the settlement and related costs of the W.R. Grace Chapter 11 proceedings by US\$ 39 million. This reduction of the provision for the W.R. Grace matter has been applied to the other components of the special charge (i.e. reserves for settlement obligations and disputed accounts receivable from commercial insurers and other merger-related legal matters described in this note).

At March 31, 2004, there is a remaining balance of US\$ 137 million (€ 112 million) for the accrual for the special charge for legal matters. Fresenius Medical Care believes that these reserves are adequate for the settlement of all matters described above. During the three months ended March 31, 2004, US\$ 1 million (€ 1 million) in charges were applied against the accrued special charge for legal matters.

### 3. Variable interest entities

In December 2003, the Financial Accounting Standards Board issued FASB Interpretation No. 46R Consolidation of Variable Interest Entities (revised) ("FIN 46R"). FIN 46R explains the concept of a variable interest entity ("VIE") and requires consolidation by the primary beneficiary where the variable interest entity does not have sufficient equity at risk to finance its activities without additional subordinated financial support from other parties or the equity investors lack the essential characteristics of a controlling financial interest.

Fresenius Medical Care enters into various arrangements with certain dialysis clinics to provide management services, financing and product supply. Some of these clinics are variable interest entities. Under FIN 46R these clinics are consolidated if Fresenius Medical Care is determined to be the primary beneficiary. Fresenius Medical Care also participates in a joint venture which is engaged in the perfusion industry. The arrangements with the joint venture partner are such that it qualifies as a variable interest entity and Fresenius Medical Care is the primary beneficiary. These variable interest entities in which Fresenius Medical Care is the primary beneficiary, generate approximately US\$ 141 million (€ 113 million) in annual revenue.

In accordance with FIN 46R, Fresenius Medical Care fully consolidates the VIEs with the interest held by sixteen minority shareholders reported as minority interest in the consolidated balance sheet at March 31, 2004. The results of operations for the VIEs will be included in the Group's consolidated statement of earnings beginning April 1, 2004.

Fresenius Medical Care also has relationships with variable interest entities where it is not the primary beneficiary. These variable interest entities consist of a number of dialysis facilities whose operations are not material in the aggregate and a management company with which Fresenius Medical Care has had a relationship with since 1998. The management company has approximately US\$ 12 million (€ 10 million) in sales and Fresenius Medical Care's maximum potential loss as a result of its relationship is US\$ 1 million (€ 1 million).

Fresenius ProServe participates in long-term project entities which are set up for defined periods of time and for the specific purpose of constructing and operating thermal centers. Some of these project entities qualify as variable interest entities, whereby Fresenius ProServe is not the primary beneficiary. The project entities generate approximately € 28 million in annual revenue. From today's perspective and due to the contractual situation, Fresenius ProServe is not exposed to any material risk of loss from the VIEs.

### 4. Acquisitions

The Fresenius Group made acquisitions of € 41 million and € 32 million in the first quarter of 2004 and the first quarter of 2003. Acquisitions related mainly to the purchase of dialysis clinics. Of this amount, € 37 million and € 26 million were paid in cash.

## NOTES ON THE CONSOLIDATED BALANCE SHEET

### 5. Cash and cash equivalents

in million €	March 31, 2004	December 31, 2003
Cash	138	108
Securities (with a maturity of up to 90 days)	14	17
<b>Total cash and cash equivalents</b>	<b>152</b>	<b>125</b>

### 6. Trade accounts receivable

in million €	March 31, 2004	December 31, 2003
Trade accounts receivable	1,778	1,585
less allowance	177	170
<b>Trade accounts receivable (net)</b>	<b>1,601</b>	<b>1,415</b>

Fresenius Medical Care Holdings, Inc. ("FMCH") has an asset securitization facility (the "accounts receivable facility") whereby certain receivables are sold to NMC Funding Corporation ("NMC Funding"), a special purpose entity and a wholly-owned subsidiary. NMC Funding then sells and assigns undivided ownership interests in the accounts receivable to certain bank investors. During the first quarter, Fresenius Medical Care amended the accounts receivable facility effective January 1, 2004. Under the terms of the amendment, NMC Funding retains the right to repurchase all transferred interests in the accounts receivable sold to the banks under the facility. The repurchase of all transferred interests in the accounts receivable would result in the termination of the accounts receivable facility under the terms of the facility agreement.

NMC Funding recognized its retained interests in the undivided ownership interests in accounts receivable sold to the bank investors in its statement of financial position as of January 1, 2004, the effective date of the amendment. NMC Funding recorded a corresponding short-term obligation for amounts outstanding under the facility. Additionally, FMCH has consolidated NMC Funding as of January 1, 2004 as the special purpose entity is no longer demonstratively distinct from FMCH under the terms of the amendment. An entity is demonstratively distinct only if the entity cannot be unilaterally dissolved by the transferor and at least 10% of its beneficial interests are held by parties other than the transferor. Under the amendment, if NMC Funding exercises its right to repurchase the retained interests in the accounts receivable, the agreement with the bank investors would be terminated and FMCH would hold all beneficial interests remaining in NMC Funding.

In the first quarter 2004, the accounts receivable facility decreased by US\$ 113 million (December 31, 2003: US\$ 158 million). At March 31, 2004 there are outstanding short-term borrowings under the facility of US\$ 45 million.

## 7. Inventories

As at March 31, 2004 and December 31, 2003, inventories are as follows:

in million €	March 31, 2004	December 31, 2003
Raw materials and purchased components	136	127
Work in process	88	97
Finished goods and supplies	436	418
<b>Inventories (net)</b>	<b>660</b>	<b>642</b>

## 8. Goodwill and other intangible assets

As at March 31, 2004 and December 31, 2003 intangible assets, split into amortizable and non-amortizable intangible assets, consisted of the following:

### Amortizable intangible assets

in million €	Purchasing/ manufacturing costs		Accumulated amortization		Carrying amounts	
	Mar 31, 04	Dec 31, 03	Mar 31, 04	Dec 31, 03	Mar 31, 04	Dec 31, 03
Patient relationship	211	204	171	166	40	38
Patents	44	36	32	27	12	9
Distribution rights	16	30	4	17	12	13
Other	191	191	105	105	86	86
<b>Total</b>	<b>462</b>	<b>461</b>	<b>312</b>	<b>315</b>	<b>150</b>	<b>146</b>

### Non-amortizable intangible assets

in million €	Purchasing/ manufacturing costs		Accumulated amortization		Carrying amounts	
	Mar 31, 04	Dec 31, 03	Mar 31, 04	Dec 31, 03	Mar 31, 04	Dec 31, 03
Trade names	197	192	0	0	197	192
Management contracts	177	166	0	0	177	166
Subtotal	374	358	0	0	374	358
Goodwill	3,105	2,974	0	0	3,105	2,974
Assembled workforce	3	3	0	0	3	3
Subtotal	3,108	2,977	0	0	3,108	2,977
<b>Total</b>	<b>3,482</b>	<b>3,335</b>	<b>0</b>	<b>0</b>	<b>3,482</b>	<b>3,335</b>

Estimated amortization expenses of intangible assets for the next five years are shown in the following table:

in million €	Q2-Q4/2004	2005	2006	2007	2008	Q1/2009
Estimated amortization expenses for the next five fiscal years	28	33	28	21	9	4

### Carrying amount of goodwill and assembled workforce

The carrying amount of goodwill and assembled workforce are as follows:

in million €	
<b>Carrying amount 1.1.2004</b>	<b>2,977</b>
Additions/Disposables, net	51
Transfers	0
Exchange rate differences	80
<b>Carrying amount 31.3.2004</b>	<b>3,108</b>

### 9. Debt and capital lease obligations

Short-term borrowings from third parties amounting to € 220 million and € 132 million as at March 31, 2004 and December 31, 2003, respectively, concern borrowings taken up by individual subsidiaries of the Group in connection with lines of credit with commercial banks. The increase mainly resulted from the issuance of commercial papers by Fresenius AG of € 65 million.

On March 31, 2004 and December 31, 2003, long-term loans and liabilities in connection with capital lease obligations are as follows:

in million €	March 31, 2004	December 31, 2003
Fresenius Medical Care Senior 2003 credit agreement	734	722
Capital lease obligations	54	55
Notes	129	129
Bonds	800	800
Other	216	205
	<b>1,933</b>	<b>1,911</b>
less current maturities	524	495
<b>Debt and capital lease obligations</b>	<b>1,409</b>	<b>1,416</b>

### Eurobonds

On April 27, 1999 Fresenius Finance B.V., 's-Hertogenbosch (Netherlands), a 100 % subsidiary of Fresenius AG, issued Eurobonds for a total of € 600 million in two tranches in order to repay short-term bank loans which were mainly used for the acquisition of the international infusion business of Pharmacia & Upjohn AB, Stockholm (Sweden).

The fixed interest tranche with a nominal amount of € 400 million is divided into 400,000 certificates denominated at € 1,000 each, which have an annual interest rate of 4.5 %. The fixed-interest tranche matures after five years; repayment will be made on May 18, 2004 at the nominal value.

The variable interest rate tranche with a nominal amount of € 200 million comprised 200,000 certificates denominated at € 1,000 each, on which interest was paid quarterly at the prevailing EURIBOR rate for three months plus 0.90 % p.a. The tranche matured after three years; repayment was made on May 18, 2002 at the nominal value.

In April 2003, Fresenius Finance B.V., issued Eurobonds for a total amount of € 400 million in two tranches in order to repay short-term bank loans. Both tranches have a maturity of six years. The € 300 million tranche bears interest at 7.75 % p.a. and is three years non-callable by the issuer. If the company decides to apply its right to give notice to redeem the bonds early, the redemption will be effected at prices which, depending on the date on which notice is given, could exceed the issue price. The redemption prices were fixed at the date of issue. The second tranche of € 100 million bears interest at 7.5 % p.a. and is not callable before maturity.

The Eurobonds are guaranteed by Fresenius AG, Fresenius Kabi AG and Fresenius ProServe GmbH. Fresenius AG has given a number of commitments to provide protection to the bondholders, which, under certain circumstances, partly restrict the scope of action of Fresenius AG and its subsidiaries (excluding Fresenius Medical Care AG and that company's subsidiaries). These commitments include, amongst other things, restrictions in the amount of further debt that can be raised, the payment of dividends, the volume of capital expenditure, the redemption of subordinated liabilities and the mortgaging or sale of assets. Some of these restrictions are lifted automatically when the rating of the company reaches "investment grade". In the event of non-compliance with the terms of the bonds, the bondholders (owning in aggregate more than 25% of the outstanding bonds) are entitled to call the bonds and demand immediate repayments plus interest. As of March 31, 2004, the Fresenius Group is in compliance with all of its commitments.

### Fresenius Medical Care - 2003 Senior Credit Agreement

On February 21, 2003, Fresenius Medical Care entered into an amended and restated bank agreement (hereafter, "Fresenius Medical Care 2003 Senior Credit Agreement") with Bank of America N.A, Credit Suisse First Boston, Dresdner Bank AG, New York, JP Morgan Chase Bank, The Bank of Nova Scotia and certain other lenders (collectively, the "Lenders"), replacing the 1996 NMC Senior Credit Agreement that was scheduled to expire at September 30, 2003. Under the terms of the Fresenius Medical Care 2003 Senior Credit Agreement, the Lenders made available to Fresenius Medical Care and certain subsidiaries and affiliates an aggregate amount of up to US\$ 1,500 million.

On August 22, 2003, the Fresenius Medical Care 2003 Senior Credit Agreement was amended (Amendment 1) so that, in effect, the aggregate amount of US\$ 1,500 million was voluntarily reduced to US\$ 1,400 million and the interest rate on a new term loan facility (Loan C, see below) was 25 basis points lower than on Loan B, which was repaid. The revolving loan facility and Loan A under the Fresenius Medical Care 2003 Senior Credit Agreement remain outstanding and were not affected by the amendment. See Note 20, Subsequent Events, for the Amendment 2 to the Fresenius Medical Care 2003 Senior Credit Agreement.

As of March 31, 2004, the credit facilities are:

- ▶ a revolving credit facility of up to US\$ 500 million (of which up to US\$ 250 million is available for letters of credit, up to US\$ 300 million is available for borrowings in certain non-U.S. currencies, up to US\$ 75 million is available as swing lines in U.S. dollars, up to US\$ 250 million is available as a competitive loan facility and up to US\$ 50 million is available as swing lines in certain non-U.S. currencies, the total of which cannot exceed US\$ 500 million) which will be due and payable on October 31, 2007.
- ▶ a term loan facility ("Loan A") of US\$ 500 million, also scheduled to expire on October 31, 2007. The terms of the Fresenius Medical Care 2003 Senior Credit Agreement require payments that permanently reduce the term loan facility. The repayment began in the third quarter of 2003 and amounts to US\$ 25 million per quarter. The remaining amount outstanding is due on October 31, 2007.
- ▶ a term loan facility ("Loan B") of US\$ 500 million scheduled to expire in February 2010. Loan B was repaid as agreed in Amendment 1 to the Fresenius Medical Care 2003 Senior Credit Agreement under which the Lenders have made available to Fresenius Medical Care a term loan facility ("Loan C") in the amount of US\$ 400 million. The proceeds of Loan C, together with cash on hand, were used to permanently repay Loan B under the Fresenius Medical Care 2003 Senior Credit Agreement.
- ▶ a term loan facility ("Loan C") of US\$ 400 million scheduled to expire February 21, 2010 subject to an early repayment requirement on October 31, 2007 if the Trust Preferred Securities due February 1, 2008 are not repaid or refinanced or their maturity is not extended prior to that date. The terms of Loan C require quarterly payments totaling US\$ 1 million per quarter beginning with the third quarter of 2003.



For the revolving credit facility and Loan A, interest is at a rate equal to LIBOR plus an applicable margin, or base rate, defined as the higher of the Bank of America prime rate or the Federal Funds rate plus 0.5 % plus the applicable margin. The applicable margin is variable and depends on the ratio of Fresenius Medical Care's funded debt to EBITDA as defined in the Fresenius Medical Care 2003 Senior Credit Agreement. The initial interest rate for Loan B was LIBOR plus 2.5 %. Fees are also payable at a percentage (initially 0.50 %) p.a. on the portion of the revolving credit facility not used. The initial interest rate for Loan C was LIBOR plus 2.25 % or the base rate plus 1.25 %, which is 25 basis points less than the former Loan B.

In addition to scheduled principal payments, indebtedness outstanding under the Fresenius Medical Care 2003 Senior Credit Agreement will be reduced by portions of the net cash proceeds from certain sales of assets, securitization transactions other than Fresenius Medical Care's existing accounts receivable financing facility and the issuance of subordinated debt.

The Fresenius Medical Care 2003 Senior Credit Agreement contains affirmative and negative covenants with respect to Fresenius Medical Care and its subsidiaries and other payment restrictions. Some of the covenants limit indebtedness of Fresenius Medical Care and its investments, and require Fresenius Medical Care to maintain certain ratios defined in the agreement. Additionally, the Fresenius Medical Care 2003 Senior Credit Agreement provides for a dividend restriction which is US\$ 150 million for dividends paid in 2004, and increases in subsequent years. In default, the outstanding balance under the Fresenius Medical Care 2003 Senior Credit Facility becomes immediately due and payable at the option of the Lenders. As of March 31, 2004, Fresenius Medical Care is in compliance with all financial covenants under the Fresenius Medical Care 2003 Senior Credit Agreement.

#### **Euro Notes**

In 2001, Fresenius Medical Care issued four tranches of senior notes ("Euro Notes") totaling € 129 million in aggregate principal amount. The first tranche was for € 80 million with a fixed interest rate of 6.16 % and the second and third tranches were for € 29 million and € 15 million, respectively, with variable interest rates that averaged 3.46 % in the first three months of 2004 and 4.24% in the same period of 2003. The final tranche was for € 5 million at a fixed rate of 5.33 %. All four tranches have a maturity date of July 13, 2005. Both floating rates are tied to the EURIBOR rate.

#### **Accounts Receivable Facility**

At March 31, 2004 there are outstanding short-term borrowings under the facility of US\$ 45 million (see note 6 "Trade accounts receivable"). NMC Funding Corporation pays interest to the bank investors, calculated based on the commercial paper rates for the particular tranches selected. The effective interest rate ranged from 1.57%-1.81% during the three months ended March 31, 2004. Under the terms of the facility agreement, new interest in accounts receivable are sold as collections reduce previously sold accounts receivable. The costs are expensed as incurred and recorded as interest expense and related financing costs.

## 10. Pensions and similar obligations

Approximately one half of the pension obligations totaling € 223 million relate to the "Versorgungsordnung der Fresenius-Unternehmen" established in 1998, and which applies for most of the German entities of the Group. Approximately one quarter relates to the "Fresenius Medical Care Retention Plan" in the US and a further quarter relates to individual pension plans, mostly for non-German Group entities.

Plan benefits are generally based on an employee's years of service and final salary. Consistent with predominant practice in Germany, the pension obligations of the companies of the Fresenius Group are unfunded. The German pension plan does not have a separate pension fund.

Fresenius Medical Care currently has two principle pension plans, one for German employees and the other for employees in the United States. In the United States NMC's non-contributory, defined benefit pension plan was curtailed in the first quarter of 2002. Each year Fresenius Medical Care Holdings, Inc., ("FMCH") contributes at least the minimum required by the Employee Retirement Income Security Act of 1974, as amended. There is no minimum funding requirement for FMCH for the defined benefit pension plan in 2004. FMCH at this time expects to voluntarily contribute US\$ 0.4 million (€ 0.3 million) during 2004 and made no contribution in the first quarter. At December 31, 2003 the Company estimated its voluntary contribution would be around US\$ 11 million (€ 9 million).

Transfers to the Group's pension fund in the first quarter of 2004 amounted to € 1 million. Expected transfers to the pension fund in the full year 2004 amount to € 3 million.

The following table provides the calculation of net periodic benefit cost for the first three months of 2004 and 2003:

in million €	Q1/2004	Q1/2003
<b>Components of net period benefit cost</b>		
Service cost	3	3
Interest cost	6	6
Expected return on plan assets	-3	-3
Amortization of transition obligations	-	-
Amortization of unrealized gains/losses	-	-
Curtailement gain	1	1
<b>Net periodic benefit costs</b>	<b>7</b>	<b>7</b>
<b>Weighted-average assumptions for net periodic benefit at March 31:</b>		
Discount rate	5.70 %	5.87 %
Expected return of plan assets	6.57 %	7.07 %
Rate of compensation increase	3.69 %	3.69 %

Pension obligations at March 31, 2004 and December 31, 2003 relate to the following geographical regions:

in million €	Q1/2004	2003
Germany	134	132
Europe (excluding Germany)	45	44
North America	43	39
Latin America	-	0
Asia-Pacific	1	1
Africa	0	0
<b>Total benefit obligation</b>	<b>223</b>	<b>216</b>

The pension obligations relate mainly to Europe and North America, with more than 60 % relating specifically to Germany and approximately one fifth each relating to the rest of Europe and North America, respectively.

### 11. Trust preferred securities

Fresenius Medical Care originally issued Trust Preferred Securities through five Fresenius Medical Care Capital Trusts, statutory business trusts organized under the laws of the State of Delaware. Fresenius Medical Care owns all of the common securities of these trusts. The sole asset of each trust is a senior subordinated note of a wholly-owned subsidiary of Fresenius Medical Care and related guarantees by Fresenius Medical Care AG, Fresenius Medical Care Deutschland GmbH and Fresenius Medical Care Holdings, Inc.; Fresenius Medical Care Deutschland GmbH and Fresenius Medical Care Holdings, Inc., being the "Guarantor Subsidiaries". The Trust Preferred Securities are guaranteed by Fresenius Medical Care through a series of undertakings by the Company and the Subsidiary Guarantors.

The Trust Preferred Securities entitle the holders to distributions at a fixed annual rate of the stated amount and are mandatorily redeemable after 10 years. Earlier redemption may also occur upon a change of control followed by a rating decline or defined events of default including a failure to pay interest. Upon liquidation of the trusts, the holders of Trust Preferred Securities are entitled to a distribution equal to the stated amount. The Trust Preferred Securities do not hold voting rights in the trust except under limited circumstances.

On February 14, 2002, Fresenius Medical Care redeemed the entire US\$ 360 million aggregate liquidation amount outstanding of its 9 % Trust Preferred Securities due 2006.

The trust preferred securities outstanding in the Fresenius Group as at March 31, 2004 and December 31, 2003 are as follows:

	Year issued	Stated amount	Interest rate	Mandatory redemption date	Mar 31, 04	Dec 31, 03
Fresenius Medical Care Capital Trust II	1998	450 US\$m	7 <sup>7</sup> / <sub>8</sub> %	Feb 1, 2008	372 €m	356 €m
Fresenius Medical Care Capital Trust III	1998	300 DMm	7 <sup>3</sup> / <sub>8</sub> %	Feb 1, 2008	154 €m	154 €m
Fresenius Medical Care Capital Trust IV	2001	225 US\$m	7 <sup>7</sup> / <sub>8</sub> %	Jun 15, 2011	176 €m	170 €m
Fresenius Medical Care Capital Trust V	2001	300 €m	7 <sup>3</sup> / <sub>8</sub> %	Jun 15, 2011	297 €m	297 €m
					<b>999 €m</b>	<b>977 €m</b>

## 12. Minority interests

Minority interests in the Group as of March 31, 2004 and December 31, 2003 were as follows:

in million €	March 31, 2004	December 31, 2003
Minority interests in Fresenius Medical Care AG	1,703	1,620
<b>Minority interests in the business segments</b>		
Fresenius Medical Care	14	11
Fresenius Kabi	31	28
Fresenius ProServe	18	18
Corporate / Other	1	1
<b>Total minority interests</b>	<b>1,767</b>	1,678

The minority interests increased in the first quarter of 2004 by € 89 million to € 1,767 million. The change resulted from the inclusion of a portion of profits of € 48 million, the consolidation of Fresenius Medical Care's variable interest entities of € 3 million and positive currency effects amounting to € 38 million.

## 13. Shareholders' equity

### Conditional capital

With the resolution of the annual general meeting on May 28, 2003, the previous conditional capital (Conditional Capital I) of € 4,448,010.24 was reduced to € 3,296,010.24, divided into 643,752 bearer ordinary shares and 643,752 bearer preference shares. This amount is required to secure the subscription rights in connection with the stock options on bearer ordinary shares and bearer preference shares authorized by the annual general meeting on June 18, 1998.

In order to enable the 2003 share option plan to be executed, the subscribed capital was increased conditionally (Conditional Capital II) by up to € 4,608,000.00 through the issue of up to 900,000 bearer ordinary shares and 900,000 non-voting bearer preference shares. The issue of bearer ordinary shares and non-voting bearer preference shares is made at the specified conversion price. The conditional capital increase can only be carried out to the extent that the convertible bonds are issued and the owners of the convertible bonds exercise their conversion right.

#### 14. Earnings per share

Earnings per share, taking into consideration dilution by exercisable stock options, are as follows on March 31 of the report years:

in million €, except per share data (€)	Q1/2004	Q1/2003
Numerators:		
Net income	39	36
less preference on preference shares	-	-
Income available to all classes of shares	39	36
Denominators (number of shares):		
Weighted average number of ordinary shares outstanding	20,484,842	20,484,842
Weighted average number of preference shares outstanding	20,484,842	20,484,842
Total weighted average number of shares outstanding of all classes	40,969,684	40,969,684
Potentially dilutive ordinary shares	45,242	0
Potentially dilutive preference shares	45,242	0
Total weighted average shares outstanding of all classes assuming dilution	41,060,168	40,969,684
Total weighted average ordinary shares assuming dilution	20,530,084	20,484,842
Total weighted average preference shares assuming dilution	20,530,084	20,484,842
Basic earnings per ordinary share	0.94	0.87
Preference per preference share	0.01	0.01
Basic earnings per preference share	0.95	0.88
Fully diluted earnings per ordinary share	0.94	0.87
Preference per preference share	0.01	0.01
Fully diluted earnings per preference share	0.95	0.88

The owners of preference shares are entitled to an additional dividend of € 0.01 for each bearer preference share in the first quarter.

#### 15. Stock options

The stock option plans of the Fresenius Group are accounted for in accordance with the provisions of Opinion No. 25 of the Accounting Principles Board (APB) (Accounting for Stock Issued to Employees), and related interpretations in SFAS No. 123 (Accounting for Stock-Based Compensation) subject to complying with additional disclosure requirements of SFAS No. 123 as amended by SFAS No. 148 (Accounting for Stock-Based Compensation – Transaction and Disclosure – an Amendment of FASB Statement No. 123). Accordingly, compensation expense for options is recorded only if the current market price of the underlying shares exceeds the exercise price on the measurement date. For stock option plans which are performance based, the Fresenius Group recognizes compensation expense over the vesting periods, based on the then current market values of the underlying shares.

The following table illustrates the effect on net income and earnings per share if the company had applied the fair value recognition provisions of SFAS No. 123 to share-based employee compensation (pro forma):

in million €, except per share data (€)	Q1/2004	Q1/2003
<b>Net income</b>		
as reported	39	36
plus personnel expenses according to APB No 25	-	-
less personnel expenses according to SFAS No 123	-1	-2
pro forma	38	34
Basic earnings per ordinary share		
as reported	0.94	0.87
pro forma	0.92	0.82
Basic earnings per preference share		
as reported	0.95	0.88
pro forma	0.93	0.83
Fully diluted earnings per ordinary share		
as reported	0.94	0.87
pro forma	0.92	0.82
Fully diluted earnings per preference share		
as reported	0.95	0.88
pro forma	0.93	0.83

### Stock option plan of Fresenius AG

As of March 31, 2004, the members of the Management Board held 264,450 stock options (following the capital increase by conversion of capital reserves in the ratio of 1:1 in 2001) and managerial staff held 932,574 stock options (following the capital increase by conversion of capital reserves in the ratio of 1:1 in 2001).

### Bases of the 2003 stock option plan of Fresenius AG

#### Authorization to issue convertible bonds

With the resolution passed by the annual general meeting on May 28, 2003, the Management Board is, with the approval of the Supervisory Board, authorized to issue once or recurrently convertible bonds up to May 27, 2008 entitling to a total subscription of up to 900,000 bearer ordinary shares and up to 900,000 non-voting bearer preference shares with a total nominal amount of € 4,608,000.00 to members of the Management Board, to members of the management of affiliated companies, to employees of the company and to employees of its affiliated companies. Members of the Management Board and employees of Fresenius Medical Care AG and its affiliated companies which are only affiliated with the company through Fresenius Medical Care AG are excluded. The Supervisory Board is correspondingly authorized if members of the Management Board of the company are involved.

Each convertible bond has a nominal value of € 2.56 and bears interest in arrears at 5.5 % p.a. The convertible bonds have a term of ten years as of grant. A convertible bond of € 2.56 entitles the holder to subscribe a bearer ordinary share or a non-voting bearer preference share of the company during a period of up to ten years as from the date on which the convertible bond was granted. Purchase of the bonds may be funded by a non-recourse loan secured by the bond with respect to which the loan was made. Fresenius AG has the right to offset its obligation on a convertible bond against the employee obligation on the related loan; therefore, in the case of a non-recourse loan the convertible bond obligations and employee loan receivables are not reflected in Fresenius AG's financial statements.

#### **Subscribers and allocation of convertible bonds**

The persons entitled to subscribe for the convertible bonds and the number and type (with or without a success target) are specified annually by the Management Board for the group of employees and by the Supervisory Board for the group consisting of the members of the Management Board. Convertible bonds for bearer ordinary shares and convertible bonds for non-voting bearer preference shares will always be issued in equal numbers. The group of employees include the members of management – with the exception of the members of the Management Board of the company – managerial staff and other senior employees of Fresenius AG and its affiliated companies. Based on the dutiful discretion of the executing body granting the bonds, convertible bonds may also be granted to persons who would not be eligible for obtaining convertible bonds with respect to the applicable time period, but who are eligible with respect to another time period within the business year concerned.

The convertible bonds may either be offered as convertible bonds with a success target or as convertible bonds with no success target, whereby the convertible bonds with no success target reduce the number of convertible bonds to be acquired by 15 %.

The group of members of the Management Board is entitled to 400,000 convertible bonds with an entitlement to subscribe to 200,000 bearer ordinary shares and the same number of non-voting bearer preference shares. The group of employees is entitled to 1,400,000 convertible bonds with an entitlement to subscribe to 700,000 bearer ordinary shares and the same number of non-voting bearer preference shares.

The statutory subscription right of shareholders is excluded.

The convertible bonds are granted on the first working day of July.

#### **Vesting period and conversion periods**

Entitled subscribers may exercise the conversion right for a third of the convertible bonds two years from the date on which the bonds were granted; the conversion right for a further third of the convertible bonds may be exercised three years after the date on which the bonds were granted and the conversion right for the remaining third of the convertible bonds may be exercised four years after the date on which the bonds were granted. Convertible bonds for bearer ordinary shares and convertible bonds for non-voting preference shares may only be exercised in equal numbers.

The conversion right may be exercised within 15 working days after the annual general meeting of the company and within 15 working days after the publication of the company's financial results on the previous calendar quarter but not in the period from the commencement of the fiscal year up to the annual general meeting.

**General conversion right prerequisites**

The conversion right may basically only be exercised as long as the holder of the convertible bonds has a valid, i.e. unexpired contract of employment or service with the company or with an affiliated company.

**Success target as an exercise prerequisite**

A prerequisite for exercising the conversion right relating to the convertible bonds with a success target is that the success target is attained. The success target is attained if the price increase for the joint average stock exchange price of the bearer ordinary share and the non-voting bearer preference share compared with the joint average stock exchange price of the bearer ordinary share and the non-voting bearer preference share on the date on which the conversion right was granted ("Initial Value") prior to the exercise of the respective conversion right amounted to 25 % or more for at least one day. The initial value is the joint average stock exchange price of bearer ordinary shares and non-voting bearer preference shares of the company during the last 30 days of trading before the convertible bond was granted.

**Conversion price**

Entitled subscribers have to pay a conversion price to the company for each bearer ordinary share and each bearer preference share when the conversion price is exercised. The conversion price for convertible bonds with no success target is equivalent to the joint average stock exchange price of the bearer ordinary share and the non-voting bearer preference share of the company during the last 30 trading days before the respective grant of the convertible bonds, less the nominal value of the converted convertible bond. The conversion price of convertible bonds with a success target is equivalent to the stock exchange price of the bearer ordinary share and the non-voting bearer preference share of the company when the success target was attained for the first time, less the nominal value of the converted convertible bond.

As of March 31, 2004 51,170 convertible bonds were issued to the members of the Management Board of Fresenius AG and 227,674 convertible bonds to managerial staff members.

**Fresenius Medical Care stock options**

As of March 31, 2004, the members of the Fresenius Medical Care Management Board held 338,850 stock options and managerial staff held 3,728,802 stock options.

As of September 30, 2003, 1,972,832 convertible bonds have been issued to the members of the Management Board and managerial staff of Fresenius Medical Care under the Fresenius Medical Care 2001 International Stock Incentive Plan.



## OTHER NOTES

### 16. Legal proceedings

#### Commercial litigation

Fresenius Medical Care was formed as a result of a series of transactions pursuant to the Agreement and Plan of Reorganization (the "Merger") dated as of February 4, 1996 by and between W.R. Grace & Co. and Fresenius AG. At the time of the Merger, a W.R. Grace & Co. subsidiary known as W.R. Grace & Co.-Conn. had, and continues to have, significant potential liabilities arising out of product-liability related litigation, pre-Merger tax claims and other claims unrelated to National Medical Care, Inc., ("NMC"), which was W.R. Grace & Co.'s dialysis business prior to the Merger. In connection with the Merger, W.R. Grace & Co.-Conn. agreed to indemnify Fresenius Medical Care, FMCH, and NMC against all liabilities of W.R. Grace & Co., whether relating to events occurring before or after the Merger, other than liabilities arising from or relating to NMC's operations. W.R. Grace & Co. and certain of its subsidiaries filed for reorganization under Chapter 11 of the U.S. Bankruptcy Code (the "Grace Chapter 11 Proceedings") on April 2, 2001.

Pre-Merger tax claims or tax claims that would arise if events were to violate the tax-free nature of the Merger, could ultimately be Fresenius Medical Care's obligation. In particular, W.R. Grace & Co. has disclosed in its filings with the Securities and Exchange Commission that: its tax returns for the 1993 to 1996 tax years are under audit by the Internal Revenue Service (the "Service"); W.R. Grace & Co. has received the Service's examination report on tax periods 1993 to 1996; that during those years W.R. Grace & Co. deducted approximately US\$ 122 million in interest attributable to corporate owned life insurance ("COLI") policy loans; that W.R. Grace & Co. has paid US\$ 21 million of tax and interest related to COLI deductions taken in tax years prior to 1993; that a U.S. District Court ruling has denied interest deductions of a taxpayer in a similar situation and that W.R. Grace & Co. is seeking a settlement of the Service's claims. Subject to certain representations made by W.R. Grace & Co., Fresenius Medical Care and Fresenius AG, W.R. Grace & Co. and certain of its affiliates agreed to indemnify Fresenius Medical Care against this and other pre-Merger and Merger-related tax liabilities.

Prior to and after the commencement of the Grace Chapter 11 Proceedings, class action complaints were filed against W.R. Grace & Co. and FMCH by plaintiffs claiming to be creditors of W.R. Grace & Co.-Conn., and by the asbestos creditors' committees on behalf of the W.R. Grace & Co. bankruptcy estate in the Grace Chapter 11 Proceedings, alleging among other things that the Merger was a fraudulent conveyance, violated the uniform fraudulent transfer act and constituted a conspiracy. All such cases have been stayed and transferred to or are pending before the U.S. District Court as part of the Grace Chapter 11 Proceedings.

In 2003, Fresenius Medical Care reached an agreement with the asbestos creditors' committees on behalf of the W.R. Grace & Co. bankruptcy estate and W.R. Grace & Co. in the matters pending in the Grace Chapter 11 Proceedings for the settlement of all fraudulent conveyance and tax claims against it and other claims related to Fresenius Medical Care that arise out of the bankruptcy of W.R. Grace & Co. Under the terms of the settlement agreement as amended (the "Settlement Agreement"), fraudulent conveyance and other claims raised on behalf of asbestos claimants will be dismissed with prejudice and Fresenius Medical Care will receive protection against existing and potential future W.R. Grace & Co. related claims, including fraudulent conveyance and asbestos claims, and indemnification against income tax claims related to the non-NMC members of the W.R. Grace & Co. consolidated tax group upon confirmation of a W.R. Grace & Co. bankruptcy reorganization plan that contains such provisions. Under the Settlement Agreement, Fresenius Medical Care will pay a total of US\$ 115 million to the W.R. Grace & Co. bankruptcy estate, or as otherwise directed by the Court, upon plan confirmation. No admission of liability has been or will be made. The Settlement Agreement has been approved by the U.S. District Court.

Subsequent to the Merger, W.R. Grace & Co. was involved in a multi-step transaction involving Sealed Air Corporation ("Sealed Air", formerly known as Grace Holding, Inc.). Fresenius Medical Care is engaged in litigation with Sealed Air to confirm its entitlement to indemnification from Sealed Air for all losses and expenses incurred by Fresenius Medical Care relating to pre-Merger tax liabilities and Merger-related claims. Under the Settlement

Agreement, upon confirmation of a plan that satisfies the conditions of Fresenius Medical Care's payment obligation, this litigation will be dismissed with prejudice.

On April 4, 2003, Fresenius Medical Care Holdings, Inc. ("FMCH"), filed a suit in the United States District Court for the Northern District of California, (Fresenius USA, Inc., et al., v. Baxter International Inc., et al.), Case No. C 03-1431, seeking a declaratory judgment that FMCH does not infringe on patents held by Baxter International, Inc. and its subsidiaries and affiliates ("Baxter"), that the patents are invalid, and that Baxter is without right or authority to threaten or maintain suit against FMCH for alleged infringement of Baxter's patents. In general, the alleged patents concern touch screens, conductivity alarms, power failure data storage, and balance chambers for hemodialysis machines. Baxter has filed counterclaims against FMCH seeking monetary damages and injunctive relief, and alleging that FMCH willfully infringed on Baxter's patents. FMCH believes its claims are meritorious, although the ultimate outcome of any such proceedings cannot be predicted at this time and an adverse result could have a material adverse effect on Fresenius Medical Care's business, financial condition, and results of operations.

In November 2003, Fresenius Medical Care settled without litigation all claims raised by the final group of insurance companies who had contacted Fresenius Medical Care concerning allegations of inappropriate billing practices and misrepresentations. The costs of the settlement will be charged against previously established accruals. See "Accrued special charge of Fresenius Medical Care for legal matters " below.

#### **Accrued special charge of Fresenius Medical Care for legal matters**

At December 31, 2001, Fresenius Medical Care recorded a pre-tax special charge of US\$ 258 million to reflect anticipated expenses associated with the defense and resolution of pre-Merger tax claims, Merger-related claims, and commercial insurer claims. The costs associated with the Settlement Agreement and settlements with insurers have been charged against this accrual. While Fresenius Medical Care believes that its remaining accruals reasonably estimate its currently anticipated costs related to the continued defense and resolution of the remaining matters, no assurances can be given that its actual costs incurred will not exceed the amount of this accrual.

Furthermore, the Fresenius Group is involved in various legal disputes arising from the ordinary course of its business. Although the ultimate outcome of these legal disputes cannot be predicted, we do not expect any material adverse effects on the business, financial condition and results of operations of the Group.

## 17. Report on the segments

Segment reporting in the Fresenius Group with the business segments Fresenius Medical Care, Fresenius Kabi and Fresenius ProServe corresponds to the internal organizational and reporting structures (Management Approach) as at March 31, 2004.

The key data which are presented in the segment reporting correspond to the key data of the internal reporting system in the Fresenius Group. Internal and external reporting and corporate accounting correspond to each other; the same key data and definitions are used.

Sales and proceeds between the segments are always transacted at prices which would be agreed with third parties. Administrative services are settled by means of service agreements.

The basis for the segmentation is the accounting rule SFAS No. 131 (Disclosures about Segments of an Enterprise and Related Information). This accounting rule defines the segment reporting requirements in the annual financial statements and interim reports to the shareholders on the operating product and service businesses and regions. The split into business segments is thus as follows:

Fresenius Medical Care is the world's leading provider of dialysis products and dialysis care for the life-saving treatment of patients with chronic renal failure. Fresenius Medical Care treats about 120,700 patients in its own dialysis clinics. In the United States, the range of services include apheresis and hemoperfusion services for hospitals. In the second quarter of 2003 Fresenius Medical Care acquired Fresenius AG's adsorber technology business.

Fresenius Kabi is Europe's leading company in the field of infusion and nutrition therapies. The company has leading positions in Europe in the fields of infusion and transfusion technology. The business activities of Fresenius Kabi are focused on the therapy and care of seriously and critically ill patients in the hospital and in the ambulatory care. As part of this care chain, Fresenius Kabi offers products for maintaining fluid balance and blood volume, anaesthesia, parenteral and enteral nutrition therapies as well as medical-technical equipment.

Fresenius ProServe is an international provider of products and services in connection with the hospital and the pharmaceutical industry. The products and services portfolio ranges from the consulting, planning, construction and equipping of hospitals up to technical management and the management and operation of health care facilities. Furthermore, Fresenius ProServe offers services related to the planning, construction, service and operation of medical and pharmaceutical production plants.

The Corporate/Other segment mainly comprises the holding functions of Fresenius AG as well as Fresenius Netcare GmbH, which was founded in connection with the spin-off of the information technology department, and which provides services in the field of information technology. It also includes the Biotech business. In addition, the segment Corporate/Other includes the consolidation measures to be carried out between the segments.

The table of the segment reporting is on page 15 of this Interim Report.

## Notes on the business segments

Explanations regarding the notes on the business segments can be found in the consolidated financial statements in the 2003 Annual Report.

### Reconciliation of the key figures with the consolidated results

in million €	Q1/2004	Q1/2003
Total EBITDA of reporting segments	270	273
Depreciation and amortization	-72	-77
General expenses Corporate / Other	-1	-2
Net interest	-52	-64
<b>Total earnings before income taxes and minority interests</b>	<b>145</b>	<b>130</b>
Total EBIT of reporting segments	201	198
General expenses Corporate / Other	-4	-4
Net interest	-52	-64
<b>Total earnings before income taxes and minority interests</b>	<b>145</b>	<b>130</b>
Depreciation and amortization of reporting segments	69	75
Depreciation and amortization Corporate / Other	3	2
<b>Total depreciation and amortization</b>	<b>72</b>	<b>77</b>

## 18. Additional information on the cash flow statement

The following summaries provide additional information with regard to the consolidated cash flow statement:

in million €	Q1/2004	Q1/2003
Interest paid	46	59
Income taxes paid	28	37

in million €	Q1/2004	Q1/2003
Assets acquired	44	36
Debts assumed	-3	-4
Non-cash portions in connection with acquisitions	-4	-6
Cash paid	37	26
Cash acquired	0	0
<b>Net cash paid for acquisitions</b>	<b>37</b>	<b>26</b>

The free cash flow is an important management key figure in the Group. It is calculated as follows:

in million €	Q1/2004	Q1/2003
<b>Operating cash flow</b>	<b>182</b>	<b>137</b>
Purchase of tangible assets	-48	-56
Proceeds from sale of tangible assets	2	2
<b>Free cash flow before acquisitions and dividends</b>	<b>136</b>	<b>83</b>
Acquisitions and investments, net of cash acquired	-37	-26
<b>Free cash flow before dividends</b>	<b>99</b>	<b>57</b>
Dividends paid	-1	0
<b>Free cash flow after dividends</b>	<b>98</b>	<b>57</b>

## 19. Financial instruments

### General

Gains and losses arising in connection with exchange rate fluctuations are shown in the consolidated statement of income under sales and general administration expenses.

### Market risks

The Fresenius Group is exposed to market risks arising from changes in interest rates and foreign exchange rates. In order to manage these risks, the Fresenius Group enters into hedging deals with investment grade financial institutions as authorized by the Management Board. The company does not use financial instruments for trading purposes.

The Fresenius Group manages its financial instrument activities under the control of a single centralized department with a few exceptions due to exchange control regulations. The Fresenius Group established guidelines for risk assessment procedures and controls for the use of financial instruments. These guidelines include a clear separation of responsibilities with regard to execution on one side and administration, accounting and controlling on the other.

### Foreign exchange risk management

The Euro is the reporting currency for financial reporting purposes. Exchange rate fluctuations between the Euro and the US Dollar and local currencies in which the individual annual financial statements of foreign divisions are prepared have an effect on the results of operations and financial position as reported in the consolidated financial statements. The Fresenius Group utilizes foreign exchange forward contracts in order to secure existing and foreseeable currency risks. It is a basic principle rigorously adopted by the Fresenius Group that foreign exchange forward contracts and options are only used to hedge against foreign currency risks.

Fresenius Group's exposure to market risk for changes in foreign exchange rates relates to transactions such as sales and purchases, and lending and borrowings, including intercompany borrowings in foreign currency. The Fresenius Group mainly sells products from its manufacturing facilities in Europe to its other international operations. In general, these sales are denominated in euros. This exposes the subsidiaries to fluctuations in the rate of exchange between the euro and the currency in which their local operations are conducted.

Changes in the fair values of foreign currency forward contracts designated and qualifying as cash flow hedges of forecasted product purchases are reported initially in accumulated other comprehensive income. These amounts are subsequently reclassified into earnings in the statement of income as a component of cost of goods sold, in the same period in which the hedged transaction affects earnings. After tax gains of € 0.3 million (before taxes € 0.4 million) (in the previous year € 3.9 million; before taxes € 5.8 million) as of March 31, 2003 are deferred in accumulated other comprehensive income and will be reclassified into earnings in the statement of income during 2004 and 2005.

Changes in the fair value of foreign currency forward contracts designated and qualifying as cash flow hedges for forecasted intercompany financing transactions are reported in accumulated other comprehensive income. These amounts are subsequently reclassified into earnings in the statement of income as a component of cost of goods sold, in the same period in which the hedged transaction affects earnings. After tax gains of € 27.9 million (€ 45.5 million before taxes) (previous year € 34.1 million; before taxes € 56.1 million) as of March 31, 2004 were deferred in accumulated other comprehensive income and will be reclassified into earnings in the statement of income during 2004 and 2005.

As of March 31, 2004, the notional volume of foreign currency forward contracts to hedge intercompany loans and intercompany financing transactions amounted to € 0.95 billion. Earnings were not materially affected by hedge ineffectiveness.

As of March 31, 2004, the Fresenius Group had exchange forward contracts with a maximum maturity of 33 months.

Foreign exchange contracts contain credit risk that banks counterparties of the Fresenius Group may be unable to meet the terms of the agreements. The potential risk of loss with any one party resulting from this type of credit risk is monitored. The Fresenius Group does not expect any material losses as a result of default by other parties.

### **Interest rate risk management**

The Fresenius Group uses interest rate hedging instruments, particularly interest rate swaps, to protect interest rate exposures arising particularly from long-term and short-term borrowings at floating rates, by swapping the floating interest rates into fixed rates. Under interest rate swaps, we agree with other parties to exchange, for specified periods, the differences between fixed-rate and floating-rate interest amounts calculated by reference to an agreed notional amount.

The Fresenius Group enters into interest rate swap agreements that are designated as cash flow hedges by effectively converting certain variable interest rate payments, mainly denominated in US dollars, into fixed interest rate payments. After-tax losses of € 40.1 million (€ 67.2 million before taxes) as of March 31, 2004 (previous year after taxes € 33.9 million; € 56.5 million before taxes) were deferred in accumulated other comprehensive loss. Interest payable and interest receivable under the swap terms are accrued and recorded as an adjustment to interest expense at each balance sheet date.

As of March 31, 2004, the notional volume of US dollar interest rate hedge contracts was US\$ 0.95 billion (€ 0.78 billion) (as at December 31, 2003: US\$ 0.95 billion; € 0.75 billion). These interest rate swap agreements, which expire at various dates between 2004 and 2009, effectively fix the company's variable interest rate exposure on the majority of the US dollar-denominated revolving loans and outstanding obligations under the accounts receivable securitization program at an average interest rate of 5.45 % (previous year: 5.45 %).

The Fresenius Group enters in interest swap agreements that are designated as a fair value hedge by effectively converting certain fixed interest rate payments denominated in US dollars, into variable interest rate payments. As of March 31, 2004, the notional amount of the US dollars interest swaps was US\$ 0.45 billion (€ 0.37 billion) (as of December 31, 2003: US\$ 0.00 billion (€ 0.00 billion)). The interest swap agreements are due in 2008 and convert the fixed interest rate of US dollar denominated trust preferred securities of the company into a 6-month variable interest rate based on US dollar LIBOR.

As of March 31, 2004, the notional volume of Yen-denominated interest rate hedge contracts entered into in connection with a Yen-denominated floating rate borrowings by the Japanese subsidiaries of Fresenius Medical Care totaled Yen 1.698 billion (€ 13.4 million) (as at December 2003: Yen 1.885 billion; € 14.0 million). The Yen-denominated interest rate hedge contracts will expire between July 2008 and June 2011. The amounts of the bank loans and the notional amounts of the Yen-denominated interest rate hedge agreements always coincide until the final maturities when the bank debts are completely repaid and the hedge contracts expire.

There is no material impact on the 2004 first quarter earnings due to hedge ineffectiveness.

The pre-tax gains deferred in accumulated other comprehensive income were € 4 million as of December 31, 2003 resulted in an insignificant currency gain.

The Group's foreign exchange contracts contain credit risk in that its bank counterparties may be unable to meet the terms of the agreements. Management does not expect any material losses as a result of default by other parties. The potential risk of loss with any one party resulting from this type of credit risk is monitored.

## 20. Subsequent events

### Euro Bonds

The fixed interest tranche with a nominal amount of € 400 million issued in 1999 by Fresenius Finance B.V. was refinanced mid of May 2004 by senior notes with a maturity of two to five years (€ 260 million), short-term bank borrowings (€ 100 million) and issuances under the commercial paper program.

### Amendment 2 of the Fresenius Medical Care 2003 Senior Credit Agreement

On May 7, 2004, the Fresenius Medical Care 2003 Senior Credit Agreement was amended (Amendment 2) so that Loan A was increased from US\$ 500 million to US\$ 575 million, the revolving credit facility was increased from US\$ 500 million to US\$ 575 million and a new term loan (Loan D, see below) was added at US\$ 250 million. A combination of these increases combined with the accounts receivable facility were used to pay off Loan C.

As amended, the credit facilities are:

- ▶ a revolving credit facility of up to US\$ 575 million (of which up to US\$ 250 million is available for letters of credit, up to US\$ 300 million is available for borrowings in certain non-U.S. currencies, up to US\$ 75 million is available as swing lines in U.S. dollars, up to US\$ 250 million is available as a competitive loan facility and up to US\$ 50 million is available as swing lines in certain non-U.S. currencies, the total of which cannot exceed US\$ 575 million) which will be due and payable on October 31, 2007.
- ▶ a term loan facility ("Loan A") of US\$ 575 million, also scheduled to expire on October 31, 2007. The terms of the Fresenius Medical Care 2003 Senior Credit Agreement require payments that permanently reduce Loan A. The repayment begins in the third quarter of 2004 and amounts to US\$ 29 million per quarter. The remaining amount outstanding is due on October 31, 2007.
- ▶ a term loan facility ("Loan D") of US\$ 250 million scheduled to expire February 21, 2010 subject to an early repayment requirement on October 31, 2007 if the Trust Preferred Securities due February 1, 2008 are not repaid or refinanced or their maturity is not extended prior to that date. The terms of Loan D require quarterly payments totaling US\$ 1 million per quarter beginning in the third quarter of 2004.

Loan D has an initial interest rate is LIBOR plus 1.50% or the base rate plus 0.50%.

## 21. Corporate Governance

The Management Boards and the Supervisory Boards of Fresenius AG and Fresenius Medical Care AG have submitted the declaration of compliance pursuant to section 161 of the German Stock Corporation Act (AktG) in accordance with the German Corporate Governance Code dated May 21, 2003 and made this available to the shareholders.

## Financial calendar 2004

Annual General Meeting, Frankfurt am Main (Germany)	May 28, 2004
Payment of dividend*	May 31, 2004
Report on the first six months 2004	
Analysts' Meeting, Bad Homburg v.d.H.	
Live webcast	August 4, 2004
Report on 1 <sup>st</sup> - 3 <sup>rd</sup> quarters 2004	
Analysts' Meeting, Bad Homburg v.d.H.	
Live webcast	
Press conference, Bad Homburg v.d.H.	
Live webcast	November 2, 2004

\* subject to the prior approval by the AGM

This interim report contains forward-looking statements that are subject to various risks and uncertainties. Future results could differ materially from those described in these forward-looking statements due to certain factors, e.g. changes in business, economic and competitive conditions, regulatory reforms, results of clinical trials, foreign exchange rate fluctuations, uncertainties in litigation or investigative proceedings, and the availability of financing. Fresenius does not undertake any responsibility to update the forward-looking statements in this interim report.

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